

FRANCHISEE BUSINESS PLAN BASED ON BROKERAGE RECEIVED BY THE COMPANY
(Valid for 5 years from the date of franchisee operationalisation)

<u>LEVEL</u>	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>
<u>MEMBERSHIP</u>	<u>Beginner</u>	<u>Brass</u>	<u>Bronze</u>	<u>Copper</u>	<u>Silver</u>	<u>Gold</u>	<u>Platinum</u>	<u>Diamond</u>
*CUMULATIVE BROKERAGE	5 lakhs	10 lakhs	15 lakhs	25 lakhs	40 lakhs	60 lakhs	80 lakhs	1 crore
CREDIT LIMIT (TOTAL) On Margin/Shares purchased	2 lakhs	5 lakhs	7 lakhs	10 lakhs	15 lakhs	20 lakhs	25 lakhs	30 lakhs
EXPOSURE (Cash Segment)	8 times	8 times	10 times	10 times	12 times	12 times	15 times	15 times
EXPOSURE (F&O, Commodity)	25 times	25 times	28 times	28 times	30 times	30 times	32 times	32 times
MONTHLY CHARGES (INR) (Max. three Exchanges)	3500	3000	2500	2000	1500	1000	500	0
LEADERSHIP INCENTIVE	Gift Hampers	Gift Hampers	Gift Hampers & Vouchers	National trip	National trip	International trip	International trip	World Tour
EXTRA SUPPORT	BBS	BBS	BBS (2)	BBS + OPP	BBS (2) + OPP (2)	Corporate gifts + BBS + OPP	Corporate gifts + BBS + OPP	Corporate gifts + BBS + OPP
**Introduce a new FRANCHISEE BONUS	3%	4%	5%	6%	7%	8%	9%	10%
***Introduce a HNI for PMS (> 20 lakhs) BONUS	3%	4%	5%	6%	7%	8%	9%	10%

The plan is applicable if the franchisee achieves any of the levels stated within 5 years of operation.

- * The cumulative plan takes into account only the net brokerage received by the company from the franchisee.
- ** Introduce a franchisee scheme takes into account the net cumulative brokerage generated by all the franchisees introduced by the existing franchisee.
- *** Introduce a HNI Bonus scheme takes into consideration the net cumulative brokerage generated by the Portfolio management (Equities, Commodities, Mutual Funds, Insurance etc.) of all the HNI's introduced by the existing franchisee.